



Lancaster Packaging, Inc. was established in 1989 as a wholesale packaging and industrial supplies distributor. Our organization has also developed a purchasing service program for MRO & OEM products.

Lancaster fits nicely into a customer's supply chain as a link for the Procurement Department. We handle hard to source, long-term scheduled milestone payment orders, low dollar purchases and one-time buys. By taking procurement ownership of these out-of-the-scope supplies and services, Lancaster helps to lower the total cost of acquisition for the customer.

SERVICES:

- Requisition Processing
- Sourcing
- Quoting
- Expediting
- Invoicing
- Tracking & Reporting
- National Wholesale Distribution
- Price Justification
- Managing Long-Term Contracts

VALUE:

- Flexibility to adapt to both customer & supplier requirements
- Leverage one-time/low volume buys through Lancaster supply base
- Reduce administrative processing costs
- Shorten cycle time from requisition to invoicing

QUALITY:

Lancaster is committed to continuous improvement through our Six Sigma operating philosophy:

- ✓ Lean Assessments
- ✓ Performance Measurements
- ✓ Market Feedback
- ✓ Continuous Improvement Tools



Certifications:
 Federal DOT DBE
 SBA-certified SDB/8a
 GNEMSDC
 WBENC
 State of Massachusetts MWBE

